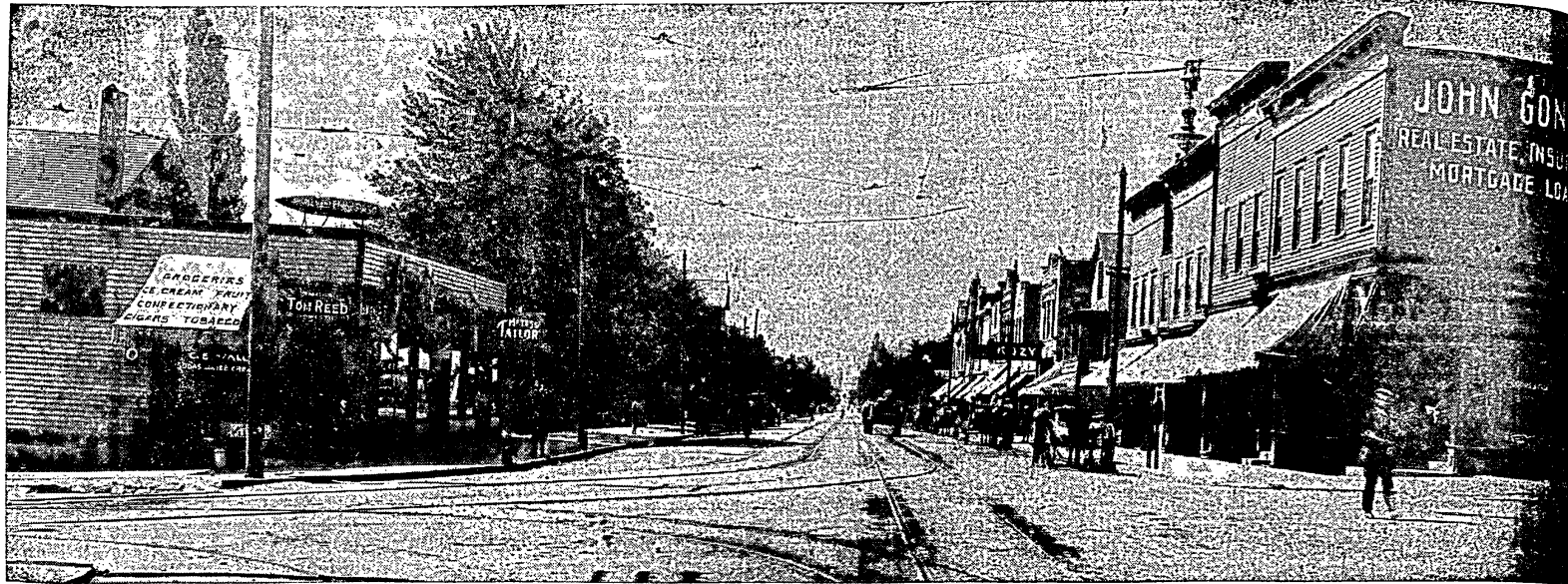


EAST FOURTH STREET

Situated in the Heart of the Hillside Residential Section and Free from Live Wires in the Mercantile Life of Duluth and Have Many Marked A



Fourth Street Looking West From Fifth Avenue East.

DOUBLED STORE AND STOCK IN 9 MONTHS

C. E. Wall Makes Fine Increase in Store on Corner.

When C. E. Wall bought the cigar and confectionery stand at the corner of Fifth avenue east and Fourth street last November, it occupied just half the space it now fills, and this

clears on Fourth street, and at all times he features very strongly Duluth-made goods. He is a booster for Duluth and believes that the best way to boost is to push goods made in this city, thus affording an outlet for local labor and local capital. The location of the store is ideal



expansion has been forced by the growth of trade at this popular stand. A fine new soda fountain has been added and the showcase capacity has been doubled. Mr. Wall prides himself on carrying the largest and finest line of fruits, candies and

with a large assortment of good goods, and careful attention to all trade the genial proprietor is making good at a rapid pace. The smile is genuine and the handshake is hearty and both are contagious when you are buying from Wall.

FOURTH ST. MILLINER IS POPULAR WITH YOUNGER SET

It can safely be said that Miss Cox is the popular milliner with the younger set in Duluth. At almost any afternoon bridge you can hear a di-

the soft velvet and velour hats, which can be shaped differently every time millady's mood changes. We hear nothing in New York but Coronation in hats and colors, Coronation blue,



along like this: "Where did you get your hat? It is so pretty I just had to ask you." "Why, Miss Cox on Fourth street. Don't you know her? I just couldn't get a hat any place else. Miss Cox can always tell you what is becoming."

purple and gold. Go up in the attic, bring down your mother's or grandmother's velvet Dalmian, with the fringe all around, and a cute little velvet cap, say in Royal purple. My lady will look as if she stepped out of grandma's picture when she was a girl. If you like a large hat they are very large. Should you crave a small hat, it can't be too small. If you want a hat designed just for you, Miss Cox will be sure to study what is becoming to you. In this way it will be a pleasure to buy a new hat.

FALL PATTERNS SHOWN HERE ARE GOOD

S. Meyer, Tailor, Has Fine Trade in Men's and Ladies' Tailoring.

Every year more and more people go to a tailor and have their clothing made to their own special order and as these same people become more discriminating in their taste the bulk of their trade goes to that tailor who is able to fit and to please. This is the one big reason for the nice increasing trade which comes season after season to S. Meyer.



S. MEYER.

tailor at 430 East Fourth street. Mr. Meyer has been a tailor for 22 years, 12 of which he has been in Duluth, and during this entire time constant study of the ever-changing styles has kept him abreast of the situation in matters of fashion and fit. He has been in his present location for the past three years and gives

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LEARNED TO MAKE SHOES IN NORWAY

Hans Gronseth of 510 East Fourth street has sat for 15 years on a shoemaker's bench and pushed the awl and-handled the last.

Born in Norway, near Christiania, he learned his trade in his father's shoeshop and later had a shop in the capital city. He came to America, 30 years ago, living in Day City, Mich., for over six years, where he worked at his trade. He came to Duluth 24 years ago and for the past 19 years has been in business for himself at 510 East Fourth street, installing a first-class stock of shoes. In addition to conducting the shoe store Mr. Gronseth has continued his work at the bench, working for several years beside his father, who died about 13 years ago. In talking with the News Tribune he compared conditions now with the time he learned the trade in Norway, when boys spent from four to six or seven years as apprentices. "Now," he said, "anyone who can nail on a tap is called a shoemaker."

WELL KNOWN DRUG STAND FOR SALE

Store at 405 East Fourth Street a Drugstore for 21 Years.

An unusual opportunity is offered to some energetic drugists looking for a good location, in the drug store stand at 405 East Fourth street, which has been known for years as the Le Richeaux Drug store. It has all the prestige that accrues from the fact of a stand being identified for years with any particular line of business and this is multiplied by the fact that this has always been a popular store and has enjoyed a good trade. Internal conditions recently led to the appointment of a trustee for this store and another located at Fifth avenue west and First street and the trustee desires now to dispose of both stores in the interests of the creditors.

The store at 405 east Fourth street has always had a good prescription business. A fine soda fountain with tables, chairs, glassware and all the accompanying paraphernalia is installed and the fountain trade is extremely good. The store has always been kept well stocked in drugs, patent medicines and druggists' sundries, and owing to its location in a business center surrounded by a fine residence district, has always had a good trade. The general standing and reputation of the store has always been the best, and taken all in all, this offers a most exceptional opportunity for a young man who has a little financial backing and who wants to buy into an established drug trade. All communications should be addressed to G. H. Carson, Trustee, 405 East Fourth street, Duluth, Minn.

CAME TO DULUTH OVER 30 YEARS AGO

Peter Beschenbassel Came to This Country From Germany.

Thirty years is quite a while and that is the length of Peter Beschenbassel's residence in Duluth. He is a German by birth, and early in life immigrated to this country. Ten years ago he went into business at Third street and Seventh avenue east and continued there for seven years when he sold out. A year later he bought the property at 415 East Fourth street, where he is now located, living on the second floor. Mr. Beschenbassel carries a full line of fine domestic and imported wines, liquors and cigars, and has a large patronage, specializing in bottled goods for family trade.

HAS A FIRST-CLASS SHOE REPAIR SHOP

The shoe repairing shop run by O. M. Olson, at 410 East Fourth street, is a first class cobbling establishment. Mr. Olson is an expert shoe maker, having learned his trade in the old country, where he worked at it for twenty years, coming to America six years ago. Following his trade four years, two years ago he opened a shop of his own, and his careful attention to business has built up a good trade for him.

THIS IS A REAL FAMILY THEATER

The Kozy Has Large Patronage Among the Pleasure Seekers.

The moving picture show houses has become a fixture in every American city and Duluth has its share. The "Kozy" theater, located on East Fourth street between Fourth and Fifth avenues, is a roomy and comfortable little play house, finely fitted up with good theater chairs and all the paraphernalia of the modern, up-to-date motion picture show.

The shows given here are clean and entertaining and highly adapted to the purpose of the "Kozy"—a real family theater. Located in the residence section of the hillside, it is largely patronized by people living



HAS FULL LINE OF THE MAY MANTON PATTERNS

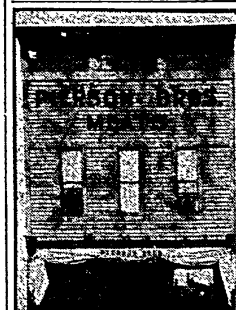
Mrs. A. E. Herzberg conducts a dry goods store and dress making establishment at 412 East Fourth street, doing also first-class cleaning, mending and pressing. She makes a specialty of May Manton's Quarterly Fashion Book patterns, of which she carries a full line, this store being the only one on Fourth street that carries a full line of dress patterns. In addition to the above a general line of dry goods and notions are carried in stock at all times.

THIS MARKET SELLS A LOT OF MEATS

Pierson Bros.' Market Supplies Many Tables With Meats.

The Pierson Brothers, Anton and John, are surely two busy men at their two meat markets, 429 East Fourth street and 113 Second avenue west. They were formerly busier than this, for they had two other shops, but there is a limit to what a man can do, and they found it better, easier and more profitable to concentrate their time and attention to these two markets, and so disposed of the others. Both the brothers are experienced butchers and both have lived all their lives in Duluth, having been born in the East End. For the past four years they have been in business and have built up a big trade, both wholesale and retail.

At the East Fourth street market they have a modern and complete



THIS STORE IS A POPULAR STORE

Walter Grams Has a Good Location on Hill.

The liquor store at Fifth avenue east and Fourth street is probably well known as any place in this part of the city. It is a store that line of business, as is the present proprietor, Walter Grams, who has been connected with the place for the past 15 years.

About a year ago Mr. Grams bought out his former employer and continued the business for himself at the same location. Walter Grams is a genial fellow and well liked by the people who live on the hill and then, too, Walter is a better and a booster for Duluth. He has a big line of both domestic and imported wines, liquor, and cigars. He is always pushing the goods, and he says that if you would do that with all the things they spend when they buy shoes made in Duluth, they need need clothes, buy clothes made in Duluth, and the same with what eat smoke and drink—Duluth. Soon he is 10 times its present worth. All of which is a mighty truth. Special attention is given to wines and liquors for the city and Walter has a large stock in the vicinity of Fourth street.

FIRE INSURANCE STEAMSHIP AGENCY

John Gonska Has Established Good Business in These Lines.

One of the best known businessmen in the Fourth ward is around Fifth avenue east is John Gonska. He has been identified with the business history of that part of the city for the past eighteen years, having been in business on the corner for so many years. Mr. Gonska is of Polish descent having been born in that country. He came to Duluth in the early days and did considerable business in real estate and mortgage loans. He owns a number of places on the side and does an extensive real estate business in buying and selling improved and unimproved property.

About a year ago he became agent for several large life insurance companies and steamship lines, writes a general line of insurance, accident and liability and has a large ship line he represents which touches in all parts of the world. On account of his wide acquaintance among German and Polish residents of Duluth he does a large trade in shipping lines he represents in bringing from Europe their friends and relatives, transportation being arranged for at this end of the journey. Such instances the tickets are issued for a journey from the interior of the continent to New York to the destination. Mr. and Mrs. Gonska are at present enjoying a well earned rest tour through Europe.

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