

SHIPPING TO NEW ORLEANS

**Clyde Iron Works Fills Machinery
Orders From South for Rec-
lamation Purposes.**

NORTHERN PACIFIC'S PAYROLLS ARE GROWING

**Growing Activity at Steel Plant.
Railroad Presidents Favor
Back-to-Land Idea.**

The Clyde Iron Works is shipping two of its dredging outfits to New Orleans where they will be used in reclaiming swamp lands near that city. This company has been experiencing a good inquiry for this class of machinery this year, chiefly from the south, where increased attention is being given to reclamation projects through the introduction of northern capital. The Clyde Iron Works plant is being kept seasonably busy on orders scattered over a wide territory.

Paid Out \$1,114,003 Up Here.

The last annual report of the Northern Pacific railroad shows that the company disbursed in the item of wages at the head of the lakes in 1910 \$1,114,003.12. In the Duluth freight house and warehouse \$178,000 was paid out.

The engine men, trainmen and switchmen drew \$416,665, and the employes of the round house, machinists and car repair men, \$140,945.

The season's payroll of the men on the docks came to \$183,000. On an average 400 men were employed during the season of navigation.

At the Duluth terminals 410,084 cars were handled in the year. Some 20,308 cars were loaded, and 11,427 cars were unloaded at the local warehouse.

For the Duluth trade there was unloaded 30,772 tons of freight and 86,319 tons were shipped out.

Activity at Steel Plant.

Construction work at the Steel plant is showing increased activity at present, with the arrival of some shipments of iron and steel that had been awaited to go on with the structural operations on buildings for which the concrete foundations have been in for some time. It is stated that a large additional force will be taken on after April 1, when the American Bridge company's gang of erectors will arrive. That company's season contract for the supplying of structural steel is given out as being \$750,000, from which some idea can be formed of the amount of additional capital to go into the plant at the head of the lakes during the present year. It looks as if the total would largely exceed the 1910 score of \$1,725,000 odd.

Elliott on Farming.

When in the city this week, Howard Elliott, president of the Northern Pacific railroad, made some interesting comments on the changes that have come over agricultural conditions in the west during the past few years. "It is not so far back," he said, "since the Northern Pacific sold some blocks of land at a place named Priceville, Mont., at 75 cents an acre that are today selling at around \$50 per acre. The buyers converted drouth stricken areas into profitable farms, by going in for dry farming. Through that system they have been getting good crops."

Mr. Elliott said he was a believer in intensified farming after watching the results in the irrigated areas.

Coming nearer home he considered that northern Minnesota offered almost unlimited possibilities in that direction, and he expressed himself as optimistic upon the results in the educative campaign inaugurated by the Commercial club in truck farming and market gardening.

Coming further along the topic of agriculture President Pennington of the Soo line suggests that the Commercial clubs in every community devote some of their energies towards instructing farmers in better seed selection and cultivation. He believes that there never need be another crop failure if information in proper methods is pushed home.

Must Protect the Public.

It is interesting to note that by a recent order of the interstate commerce commission a railroad company is enjoined from carrying coal for another company at a lower freight rate than is charged the public. This does away with one form of discrimination against the consumer.

Duluth Boxes for Buffalo.

The Petruschke Box & Lumber company state they are busier than in years at the present time on the manufacture of general lines of boxes and box shoots. They closed a contract yesterday for a large shipment to go to Buffalo, and during the present week they shipped 25,000 shoots to a Chicago concern.

Bradstreet's weekly report from its Duluth office is very much on the cheerful side. It says: "Wholesale and retail trade in seasonal lines is fair. Collections are improving. Preparations being made for the opening of navigation are productive of more or less activity.

"A good demand exists for high grade timber and lumber, both locally and from the outside. This is being stimulated by the better building inquiry. Prospects are generally good.

The following business difficulties are reported: The Brose Mercantile company grocers of Hibbing has executed a trust deed to N. S. Marshall, and the business is in the meantime being continued under the latter's direction.

The statement as prepared by the insolvents, shows asset of \$27,853.37, with liabilities of \$28,369.79. The assets are expected to exhibit a considerable shrinkage, in the inventory now being taken by the trustee.

Israel Rosenberg, clothier, also of Hibbing has given a trust deed to J. Hertz of St. Paul, who in turn gave a bill of sale to I. W. Mork of that city.

The liabilities are estimated at \$8,000, with assets placed at \$5,000.