

Result of Cheap Labor.

DULUTH, Sept. 15, 1898.

EDITOR LABOR WORLD:

One week ago a terrible accident, causing the death of two and maiming of others, occurred, setting the nerves of the feeling people of our city quiver, and thoroughly illustrating the incompetency of cheap labor and the grasping, grinding methods of the twentieth century corporation. Five years ago the street railway men of Duluth were cut from a living wage to a wage that would enable them to exist. And as if that were not enough, a man was imported from Minneapolis, a tool of Lowry, a man through whose veins not one drop of the milk of human kindness flows, one who is without sympathy and incapable of creating sympathy among those whom fate compels obedience to his orders. This man was imported to Duluth ostensibly to manage the Duluth street railway. The primary object, however, being to break the union of the street car employes, and to bring, if possible, the employes wages and hours of labor to the same plane as exists on the West Superior street railway system. To bring about this condition it was necessary to discharge the men prominent in the union, or to so harass them that they would become dissatisfied and quit. And this man was quite capable of descending to any mean, contemptible act to accomplish his purpose. A system of petty, tyrannical orders, issued from time to time, calculated to debase and mortify the employes, and which rendered their positions more arduous, were put in vogue, and the slightest infringement of the orders was stated plainly in the orders, would be considered sufficient cause to suspend or instantly dismiss the offender. The employes were compelled to pay for all breakages by accident in the discharge of their duty, and another method of robbing the employes, in making a conductor pay a second time for a transfer five or ten minutes old that he may have taken up in a crowded car, was practiced by this man. The routes of the cars were changed, creating an opportunity to increase the hours of labor, without extra compensation, and giving the patrons of the road an inferior service, as was evidenced by the vigorous kick made by the Business Men's association at the time. These and similar methods were taken advantage of by General Manager Warren to debase, dissatisfy and render the condition of the employes unbearable. Time went on and many men were discharged or left the service before they had quite lost all self respect, until today very few of the well paid, competent men, who six years ago were proud to call that humanitarian, Mr. F. S. Wardwell, general manager, are left in the employ of the company. The reading public will remember how two months ago the employes rose in rebellion against this man Warren's obnoxious orders and applied to the court for protection, which, greatly to the discomfiture of this tool of Lowry and Gil Hartley, was granted them, by an upright judge who dared to turn a powerful corporation down. It is apparent that Warren's whole purpose has been to antagonize the employes, of whom not one has a kind word or spark of respect for him, and to totally disregard the most moderate accommodations for the traveling public. Instead of appreciating a competent man and being desirous of retaining him for the welfare of the company and the safety of the public, he, no sooner had an employe reached the third and highest

grade of wages, hunted for a pretext to discharge him, thereby keeping constantly on hand a body of unskilled men. Had a competent man been on car No. 50 on the morning of Sept. 7 two men would not now be lying cold in death, a wife would not have lost an affectionate husband nor little children a loving father's protection and care.

And yet this man Warren, who about two years ago discharged a man for operating a car on Duluth Heights without a conductor, and a few months later takes the conductors off the same line on the grounds of economy, who hires cheap men, works them long hours and has to dismiss them when accidents occur, as he did on the incline railway the other day, disclaims, I have no doubt, all responsibility for the pernicious system that make such shocking accidents possible. A cheap, underpaid man, is a dear man. Make an employe feel that his position is secure so long as he conducts himself properly and he will take an interest in his work and will become valuable to the man or company employing him.

The duties of a motorman require a steady nerve, a quick eye and a ready hand. The steam railway engineer requires the same, but as he operates on a guarded highway the danger is reduced to a minimum. Therefore, I consider a motorman's duties are doubly dangerous in the fact that he has to pick his way through the crowded thoroughfares of our cities, is in constant dread of accidents, and thankful when each day passes away in safety. It seems to me in view of the fact that engineers are licentiates, that were a man required to have a license before he could operate a car as motorman, that it would result in securing a more competent class of men, thereby insuring the safety of the traveling public and avoiding such lamentable accidents the past week has witnessed. AN EX-EMPLOYEE.

LOCAL NOTES.

Another large paper mill will soon be built at Cloquet and it is rumored that large paper manufacturers from the east are at the bottom of the enterprise.

The Barber's State Board of Examiners will meet in Duluth on Thursday, September 23, for the purpose of examining applicants who have made application for licenses.

The second biennial ball will be given by the Barber's Union No. 67 in Odd Fellows hall on Thursday, Sept. 27. Music by Flaaten's orchestra. A good promoter has been engaged. The union hopes to see a very large attendance, as every effort will be put forth to entertain all who attend.

The socialists of Duluth expect soon to open their campaign in Duluth, and open-air meetings will be held nearly every night until the end of the campaign.

The socialist labor party will hold a mass meeting at Proctor's Sunday, Edward Kris, candidate for congress, and Mr. Carl Thiel will address the meeting.

The printers are talking shorter work day, and a special meeting will be called soon for the purpose of discussing the question. President Dworschak may call the meeting for tomorrow afternoon.

The Building Trades Council held a lively meeting Thursday evening.

The union label gallery is completed and presents an attractive appearance. Twenty-eight labels make up the gallery representing as many different crafts and organizations. This display of labels is gotten up by the Label League and will be hung in all public and business places in order to keep people informed on the different labels in use. Before you make your purchase consult the union label gallery.

The Carpenters' Union gave a benefit entertainment for Mrs. Jack Hayes Wednesday evening. Quite a neat sum was realized.

Monday night is the regular meeting night of the Label League. A meeting has not been held for some time and it is desired that every member be present as considerable business has accumulated that should be disposed of.

A candidate has not been selected yet to fill the vacancy on the legislative ticket caused by the resignation of Wm. E. McEwen. Dan Blanchard is being talked of.

Business Firms ...of Duluth.

Historical Sketch of Some of the Merchants, Mechanics and Professional People of Our City.

Oscar Dittman, Barber.

Among the business men of Fourth street in Duluth is Oscar Dittman, who has been four years at 414 East Fourth street, which is evidence that he has a good future right here in the barber's trade, as he has been able to survive the period of hard times.

Ella Johnson, Dressmaking.

At 825 East Fourth street, Miss Ella Johnson has her dressmaking rooms, where she is supplied with all the latest styles and fashions. She opened these rooms last spring though she has been three years in Duluth.

Albert Stoltz, Merchant Tailor.

In the midst of a great variety of samples and cloth, suitable for clothing of men and boys, we find Albert Stoltz at 525 East Fourth street. Mr. Stoltz has been here two years and a resident of this city for twelve years. His card bears the motto: "Proper clothes make the man."

E. Huhn, Groceries.

Mr. E. Huhn is supplying the neighbors at 732 East Third street with staple and fancy groceries, fresh eggs, butter and cheese. He is a twelve years' resident of this city, the last three of which he has been at this location.

Forest & LeTourneau, Wines and Liquors.
These gentlemen, Forest & LeTourneau, believe in doing what they do well, and hence they have attractive rooms at 601 West Superior street, where their many patrons get the finest of wines, liquors and cigars.

C. O. Nelson, General Store.

The largest store room in the city is filled by C. O. Nelson, at Nineteenth avenue west, with stoves, carpets, furniture, crockery, draperies and lace curtains, and a general stock of dry goods besides pianos and organs. In connection with the house is a complete undertaking establishment open day and night. Though burned out in March, 1898, he immediately opened in the next two months this grand, large store.

J. C. Perry, Flour, Feed, Grain.

A prosperous business man in the west end of Duluth is J. C. Perry, at 1814-1816 West Superior street, who deals in flour, feed, grain and hay. He also keeps a full equipment of builders' and contractors supplies, besides, wagons, buggies and sleighs.

Nelson Bros., Knitted Goods.

An important new manufactory which has just come to the west end of the city is that of the Nelson Brothers, at 1804 West Superior street, who have introduced knitting machines for the production of hosiery and underwear. They began their manufactory here last May and already employ a dozen persons in the turning out, putting up and disposal of goods to the jobbing trade.

N. L. Summerfield, Clothing.

One of the largest clothing stores in the city is that of N. L. Summerfield at the corner of Twentieth avenue west and Superior street. Mr. S. is making a special effort to supply every boy in school with a good suit of clothes before cold weather sets in and he invites parents to come and see his great stock of clothing and furnishing goods and test the prices. His stock of men's clothing is also equally complete. Located here for eleven years and widely known.

O. G. Hulberg, Jewelry.

A light, neat and beautiful watch that of O. G. Hulberg at 1925 West Superior street, where diamonds, watches and fine jewelry are on exhibition. Mr. H. has been here for seven years, a specialty in his business being clock, watch and fine jewelry repairing.

Mamie Crawford, Barbering.

The failure of banks and the consequent shutting down of business throughout the country in the past five years has caused great numbers of women to enter upon new vocations whereby they could get a living. If they enter employments hitherto occupied solely by men, it was not so much a matter of choice as of necessity. However, whatever the reason, the numerous customers of Mamie Crawford, the lady barber at 1822 West Superior street, claim that she is one of the most rapid, neatest and skillful barbers that ever was in Duluth.

D. Sheegreen & Son, Druggists.

The Old Lion Drug Store of D. Sheegreen & Son, at 2002 West Superior street, has been a well known landmark here for the past ten years. The proprietors have added materially to their prescription department in the store lately. The establishment is very complete in all that constitutes a first class drug store.

G. Collier, Photographs.

At the Photograph rooms of G. Collier, at 2005 West Superior, patrons in search of good pictures can get what they want. He has been here three years, during which time the people have learned that they can have their pictures taken, they can have their pictures enlarged, or they can have views taken of their premises in any part of the city by Mr. C., who will go anywhere to please the customer.

Harry Christian, Groceries.

At 2205 West Superior street, Harry Christian deals in staple and fancy groceries, packing house products, butter, eggs, cheese, etc. Mr. Christian is only waiting for the vacant lots to be filled up on each side of him, when he will be right in the center of business. He is a complete gentleman and with his superior goods it pays to go a good way to trade with him.

D. E. Stevens, Tug Boats.

We took supper with ex-Alderman D. E. Stevens, proprietor of the Stevens Tug Line, on one of his boats and can certainly congratulate his workmen on having so good a place to board. Mr. Stevens owns eight tugs and employs from fifty to seventy high priced men in the active season, makes a specialty of towing logs and has towed about 85,000,000 feet of logs this season. He has charge of the harbor lights and signals for vessels and has been an important factor in the affairs of Duluth for the past fourteen years.

Scott-Holston Lumber Company.

Located at Twenty-fourth avenue west and Michigan street. This is one of the large manufacturing concerns of the city turning out sash doors, blinds and interior finish work, besides lumber lath and shingles. They employ 175 workmen, have been established fifteen years and have a trade extending for several hundred miles in various directions.

Henricks Dry Goods House, West Duluth.
While West Duluth has been a great sufferer from bank failures which shut down the manufacturing, several of their business firms survive and are doing a good business. Among them is N. C. Henricks, manager of the Henricks Dry Goods House, at 304 Fifty-fifth avenue west. Mr. H. has been here seven years, has been right through the financial storms, and with his large and complete stock of dry goods, boots and shoes, will probably be right here when the now empty factories are again teeming with life and activity.

C. O. Whitney, Boots and Shoes.

At 230 Fifty-fifth avenue, West Duluth, C. O. Whitney keeps a large stock of boots and shoes, rubbers, lumbermen's rubbers and all the equipment for foot covering in such a climate as Duluth. He also makes a specialty of boot and shoe repairing.

Kastriner & Neuman, Clothing.

Without exception one of the most complete clothing stores in the west is right down here in quiet little West Duluth and is in charge of Kastriner & Neuman, at 219-221 Fifty-fifth avenue, West Duluth. Their stock comprises, clothing, hats, and caps, boots, shoes and complete outfits for lumbermen. They make a specialty of pushing home made manufactured goods made in Duluth and have pushed right straight through here for the past eight years. These few business men mention here are made of the stuff which will make West Duluth again bloom and blossom like the rose.

C. J. Petruschke, Packing Boxes.

Between the main street of West Duluth and the lake we find this gentleman manufacturing all kinds of wooden boxes and shooks. Shooks means knock-down boxes—that is boxes which are shipped in pieces to be put up by the parties receiving them. Beginning as an employe he bought out the factory and now employs six workmen in general box making with a growing business.

George Lautenschlager, Planing Mill.

We do not need to mention Mr. L.'s planing mill sash, door and blind factory on Lake avenue south, No. 209-211, to advertise this place, as this has been a prominent institution here for the past thirty years. A large share of the doors, sash, blinds, mouldings, brackets and turned work in Duluth has come right from this factory, and the hope is that the proprietor will live thirty years longer to furnish the builders supplies told in making the great new Chicago of the northwest.

P. G. Kraemer & Co., Flour Merchants.

This firm at 237-239 Lake avenue south, are large dealers in grain, hay, feed and millstuffs, besides being the local agents for the flour of the Imperia Mill in this vicinity and the range towns. They have been here eleven years and sold the first barrel of flour turned out of these large mills. They do a great business.

D. S. McKay & Co., Commission Merchants.

It is a well understood fact that the several large firms doing business in any special line do best when they locate near each other. For that reason we are happy to find in this immediate neighborhood at 249-257 Lake avenue south, the commission house of D. S. McKay & Co., who opened here last January, though Mr. McKay has been in this business during the past fifteen years of his twenty years residence in Duluth. This firm does a large business in feed, hay, grain and flour. Having a very large stock on hand they are in readiness to fill large orders promptly.

E. J. Bunker, Lumber.

At 401 Lake avenue south E. J. Bunker deals in lumber, lath, shingles and maple flooring. He has been here for the past five years and makes a specialty of promptly filling small orders.

The Clyde Iron Company.

At 302 Lake avenue south, carry on an extensive manufactory, giving employment to about forty workmen, their works including machine shop, blacksmith shop, foundry, pattern shop, and a general shop for chandeliers' stores. They turn out forgings, pattern machinery, iron and brass castings, besides giving careful attention to mill, mining and steamboat repairs. They make a specialty of marine trade, and having been established here for eighteen years are well known.

T. F. Trevillion, Groceries and Provisions.

We find Alderman Trevillion at 370 Lake avenue south, hurried in putting up groceries for his numerous customers. He was one of the sufferers from the great fire here, but having been in this locality for the past six years proposes to remain and care for the trade he has built up, and to that end will fill this fall the erection of a brick store which will be, when completed, an ornament to the locality.

The Booth Packing House.

Everybody knows this great house, established for the past half century in Chicago. The Duluth branch, now in charge of John Coventry, has been located here on the bay front, Lake avenue south, for about twelve years. Directly and indirectly this institution gives employment to from 200 to 250 men all the year round in catching fish. Their line of trade includes fish, oysters, poultry and game. They run two steamers on the lake, one to Port Arthur, Canada, and the other to Ashland, Wisconsin.

The White Line Towing Company.

At canal pier, foot of Lake avenue south, is in charge of Captain W. H. Singer. The eight beautiful white tugs of this line tow the large vessels about the harbor which enter here and sometimes run out fifty and sixty miles as occasion may require. They are open day and night ready to serve the vessel interests from April 15 to December.

Fred Grant & Co., Stone Contractors.

At 302 East Superior street is the office of this firm who do contracts and cut stone contracting business. Their work can be seen on the Jefferson School building, the cut stone in which was furnished by this firm, as was also the cut stone in the Catholic Cathedral and various other large buildings in the city.

O. Volland, Hat Maker.

In our mention of Mr. Volland last week we should have said that he is the only practical hat maker in Duluth or this region. Many of our readers will remember his fine exhibits in the trades procession on Labor Day. He can make a hat complete or quickly reblock an old hat and change it into the newest and latest style. He is located at 105 East Superior street, where every man should see him before buying a new hat.

FINANCE AND TRADE.

An order has been received by the St. Louis Car company for 250 street cars for the Japanese Street Car company. The amount to be paid for the cars is \$300,000.

Meyer Bernhard of Wisconsin has filed a petition in the circuit court at Chicago for a receiver for the National Linsed company. He charges the directors of the company with mismanagement, and alleges that they have been engaged in gambling operations.

NEWS OF NOTED PERSONS.

His physicians see no hope of the recovery of Hon. Thomas F. Bayard.

General Miles is ill with malarial fever, but will probably very soon recover.

Senator Kyle, who suffered a stroke of paralysis at Cleveland, is much improved in health.

Colonel Richard Malcolm Johnston, the novelist and magazine writer, is dying at Baltimore.

Baron von Helleben, ambassador of Germany to the United States, sailed for Bremen on board the steamer Kaiser Wilhelm der Grosse.

The Echo de Paris says Emile Zola is in Switzerland and that he will return to Paris early in October. He is said to be preparing an address to the public, which will be posted in the principal towns of France.

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