

The Great Eastern
WEST DULUTH

KASTRINER & NEUMAN.

If it's in our
Ad., it's to
be had.

A powerful, persistent purpose directs every movement of this great store—impels every forward step—inspires every effort toward BETTER merchandising—is making a mastery of local clothing retailing.

Four Extraordinary Items

have been crowding our store the past week.

A Money-Saving Special Sale Closing Saturday, Nov. 6.

ITEM 1.

Men's Mackintosh Coats--

- Black and Blue Wales, deep military capes, double texture, plaid lined, always sold elsewhere at \$4.50, \$4.00 and \$3.50; sale price **\$2.35**
- Black and Blue Serges, plaid lined, long capes always sold at \$5.00; sale price **\$3.48**
- Black and Blue Serges and all wool tricort, cemented seams, plaid lined, long capes, also box coats with deep silk velvet collar, always sold \$6.50 and \$7.00; sale price **\$4.98**

ITEM 2.

- Young Men's Nobby Top Coats, Single and Double Breasted, blue, black and grays, worth \$5.00 and \$10.00; sale price **\$5.98**

ITEM 3.

- Our entire line of Boys' Satin, Percale and Flannel Waists and Blouses and Embroidered White and Colored Fauntleroy blouses always sold at 75c and 50c; for this sale **39c**
- All our 35c and 50c blouses and waists for this sale, choice **15c**

ITEM 4.

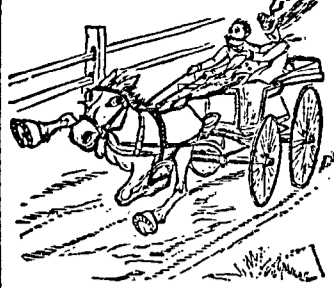
- 25 pairs Mackinaw pants, drawers and shirts, always sold at \$3.50, \$3.00 and \$2.50, for this sale, your choice **\$1.98**

New Reefers, \$2, \$2.50, \$3, and \$3.50

Money back if you want it.

Kastriner & Neuman

210-212 Fifty-Fifth Avenue West.



Get out of the way!
Give me a clear track!

I am going to Wieland & Wade's to buy an **Air-Tight Stove**

Just like my neighbor's, they don't need to think they are going to get ahead of me. That is what all are doing, going to Wieland & Wade's to get their stoves. Why? Because they are the leaders. You can depend on them for having the best.

Airtight, medium size.....\$3 00
Airtight, large size..... 3 50
Cole's celebrated Airtight..... 8 00
(This is the best one made)

Coal Heaters from \$3.00 Upward.

They have the exclusive sale of MODEL ranges.

E. J. KETCHUM,

General Hardware,

Stoves, Tinware,
Cutlery, Toys,
Paints, Oils,
Varnishes, Glass,
Putty and
Building
Material.

220 55th Ave. W.,
WEST DULUTH.

A Sale at The One-Cent Store

You know what that means! Bargains—real ones—like those which always appear in our advertisements, backed by a quantity purchase on a cash basis.

Remember, we allow a discount of 10 per cent from goods advertised by hardware dealers.

- | | | |
|---|--|---|
| Chair Seats,
All sizes, worth 10c each, only, 4c | Mirrors--
7x9 Oak Frame, worth 25c each, only, 10c | Linen Paper Lamp Shades,
Worth 15c each, only, 6c |
| Brownie Leatherette Lunch Boxes,
worth 20c each, only, 9c | Sewing Machine Oil,
Warranted not to gum; per bottle, only, 2c | 9-inch Tin Pie Plates--
Sale price only..... 1 1/2c |
| Men's Heavy Wool Hose,
Gray or blue, pure wool stock, 3 thread heels and toes, worth 30c a pair, sale price only..... 14c | Toothpicks--
Large 5c boxes, on sale Monday and Tuesday at only 2c | Surprise Wire Egg Beaters--
Worth 5c each, our price only, 1c |

Sale Holds Good Monday and Tuesday, Nov. 8 and 9, AT OUR WEST DULUTH STORE ONLY.

Ready Mixed Paint

Let competitors grow black with rage at our repeated cuts on paints. The Enterprise Paint Mfg. Co. guarantees every can to us for three years, and we guarantee it to you. Per gallon, only..... **79c**

Japanese Crumb Tray and Brush--

Handsomely lacquered, worth 35c each. Sale price only..... **14c**

Lamp Sale.

Our regular price on Lamps are 25 per cent below all competition. These startling reductions make them 50 per cent below--
\$1.19 Lamps go at..... **98c**
\$1.29 Lamps go at..... **\$1.09**
\$1.85 Lamps go at..... **\$1.65**
\$2.35 Lamps go at..... **\$1.98**

Fleishers' Spanish Yarn,

All colors, per skein, only..... **11c**

Fleishers' Saxony Yarn,

All colors, per skein, only..... **7c**

Gloves and Mittens--

One big lot, consisting of Calskin, Buckskin, and Waterproof Gloves and Mittens, worth 6c, only..... **45c**

THE ONE-CENT STORE

320 55th Ave. W. - - WEST DULUTH.

STRAND Scranton

Coal!

Interesting to housekeepers who buy their Groceries where they get the best value for their money.

My Specialties—QUALITY, PRICE, QUANTITY.

Lumber, Coal, Wood, Hay and Grain.

Robt. L. Cochrane

58th Ave. W. and St. P. & D. Ry. West Duluth.

O. K. Shoe Store

C. C. Whitney, Prop.

Boots, Shoes and Lumbermen's Rubbers

AT LOWEST PRICES.

REPAIRING PROMPTLY DONE.



It makes me laugh

To think what a snap I struck by going out to Wieland & Wade's at West Duluth to buy an "Airtight" stove. I got the kind I wanted and saved money by it, too.

This is the opinion of a number of Duluth people who have purchased stoves from us this fall. Seems funny, don't it? to have people come out here to trade, but such is the case. Now, why do they do it? Because they can save money by coming here. Our expenses being less by one-half than any dealer up town. We are enabled to give our customers the benefit.

We manufacture "Airtight" stoves right here in West Duluth, and are thereby enabled to save the freight, which is high on that class of goods. Get your stove from us and you will be satisfied.

Wieland & Wade, Cash Hardware Dealers.

Special for Friday, Saturday and Monday.

- 10 cents** For 3 lbs. Gloss Starch.
- 5 cents** Per lb. for Oyster and Biscuit Crackers.
- 17 cents** For a solid Zinc Washboard that always sold for 35c.
- 28 cents** Per lb. for Baker's Premium Chocolate. JUST RECEIVED—New Buckwheat flour, pure Maple Syrup, Figs, Dates and Nuts.
- 5 cents** Per lb. for choice Raisins.
- 10 cents** 1 lb. package Long Branch Crackers.
- 10 cents** Per comb for new Honey.

FREE!

- Come in and get a package of Korn Krisps. You get it for the asking.
- 35 cents** Per lb. for Climax Tobacco.
- 10 cents** For Briar Pipe, worth 25c.
- 25 cents.** 8 bars Linen Soap for
- 25 cents.** 3 sacks Table Salt.
- 18 cents** Per can for Norway Fish Balls.
- 10 cents.** 3 bottles best Machine Oil for
- 29 cents.** 2c Mocha and Java coffee in 1 lb. cans for

FREE!

- One 1/2c bottle of Lemon or Vanilla extract with one 1 lb. can of My Chief Baking Powder for
- 25 cents.** Quality guaranteed satisfactory.

O.T. Strand

216 Fifty-Fifth Avenue West.

A SUCCESSFUL STORE.

A Store That Gives Its Patrons Big Value for Their Money.

The attention of West Duluthians has been attracted to the One Cent store at 221 Fifty-fifth avenue west by the remarkable bargains that are displayed there. The store is a branch of the main store in Duluth and both, according to Manager Goldberg, are doing an immense business. It seems wonderful that so large an assortment of goods can be crowded into the store room, but nevertheless they carry complete lines of crockery, glassware, tinware, hardware, notions, linens, yarns, hosiery, paints, brushes, stationery and others too numerous to mention. The store is up to date and modern in every respect.

When interviewed by a News Tribune reporter Mr. Goldberg, the manager, said that their success in business was due to the fact that they always aimed at underselling all competition, believing in quick sales at small profits. He said it is all in the mighty word undersell. Underbuy and undersell all competition and the people get to know it.

By their pushing, modern business methods the One Cent store has gained the confidence of all West Duluth. The people have faith in their advertisements and heartily respond to them. They buy goods for two stores in large quantities and as they pay cash for their goods they buy cheaper, and as they do business on the small profit system they sell cheaper than others can possibly do. A standing offer of the One Cent store is to sell anything advertised by the hardware dealers at 10 per cent less. The employees are attentive and courteous.

The West Duluth Bank.

The banking firm of H. E. Smith & Co. was organized Oct. 1, 1885, in Duluth. On Sept. 10, 1886, their banking office at West Duluth was opened. On July 10, 1897, the West Duluth Bank was established, with Hanson E. Smith as president and James P. Smith as cashier. H. E. Smith & Co. are the principal owners of the West Duluth Bank, and occupy jointly with them a well appointed banking office in the Slavey block. They are doing an extensive business, as will be seen from the fact that their office force consists of five persons. They write fire insurance, negotiate mortgage loans and also buy and sell stocks, bonds and other securities on commission. They make a specialty of taking entire charge of property for non-residents, advancing money for repairs when desired. They make statements and remittances at stated agreed times each month. They have in their permanent employ a man whose duty it is to look after and keep all buildings in the best condition possible, whether occupied or not, and represent at West Duluth such interests as The North Western Land and Loan Co., The West Duluth Land Co., Home Bldg. and many others. Those in search of a home will do well to call upon them, as they are in position to sell properties at present valuations on the monthly payment plan or on any other terms that the purchaser may desire.

Coal is Going Up

Buy now while we can make you low prices. Leave your order with us for any of the following grades;

Cross Creek Lehigh, Erie, and the celebrated Pocahontas.

Be sure and see us before placing your order.

Chesney & Armstrong

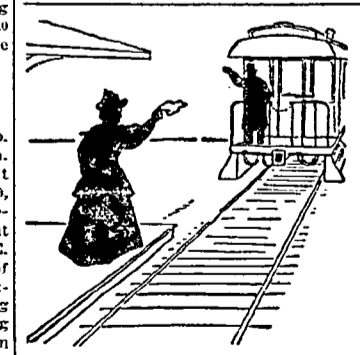
North of St. Paul & Duluth Depot. 55th avenue west.

Portrait Enlarging, Picture Framing, Re-upholstering, Repairing, Retinting.

EMIL OETTEL,

Furniture Dealer.

310 Fifty-fifth Avenue West.



A good bye

Generally makes a person feel lonely. But not so when you BUY from us. Goods that are bought right are easy sold. That explains our success. We BUY right and SELL right. Never think for a moment of buying without getting our prices and seeing our goods. No trouble to show goods, and to tell the truth we have very little trouble to sell them. Why is it thus? Because when you trade with us, we aim to please you, and are ready at all times to return your money when you are not satisfied with your purchase. Buy from us and you will say Good Bye to the "cheap John" stores.

Wieland & Wade

Reliable Dealers in

Hardware, Stoves and Ranges.

S. J. NYGREN

Drugs, Jewelry and Paints.

A large stock of Wall Paper just in, 5c and 6c per roll.

222 Central Avenue, West Duluth.

Grand Central . . . Drug Store

W. L. SPENCER, Prop.

55th Ave. W. and Ramsey Street.

Drugs and Druggists' Sundries. . . WEST DULUTH . .

J. J. LAUERMANN,

DEALER IN FINE

Boots & Shoes

Custom Work and Repairing NEATLY DONE . . .

308 Central Ave., - WEST DULUTH.

J. W. FOWLER & Co.

412 55th Ave. West.

THE ONLY.....

Undertakers and Embalmers

In West Duluth. They carry the largest stock and the finest goods and have the lowest prices. Open day and night.

Mosher & Knittel,

—DEALERS IN—

Staple and Fancy GROCERIES, Tobacco, Cigars, Confectionery and Stationery.

No. 406, 55th Avenue West. WEST DULUTH, MINN.