

I. FREIMUTH IS ENTHUSIASTIC

RETURNS FROM THE EAST CONFIDENT OF MOST PROSPEROUS FALL BUSINESS.

DULUTH'S FAME IS SPREADING

HEARD MANY INQUIRIES CONCERNING HEAD OF LAKE.

Never Missed An Opportunity to Put In a Word For His Home City While Absent.

I. Freimuth believes that there will be a splendid mercantile trade all over the West this fall. He has just returned from a month's visit to Eastern markets, and, while there, met Western merchants in large numbers. Careful talks with them are the foundation for the foregoing opinion.

He is further of the opinion that Duluth will have the largest fall and winter trade seen for years. He backed up that belief by buying more heavily than for two years past. The demand at the head of the lakes has steadily been on the increase for better grades of goods, and that fact was remembered when Mr. Freimuth made his selections.

While away, Mr. Freimuth says, he had more inquiries concerning Duluth than ever before. The name and reputation of the town seem to be spreading rapidly. The establishment of the offices of the United States Steel corporation here has attracted much attention, and emphasizes the importance of this port and tributary territory. The future of this place is considered brighter than that of any place west of Chicago.

While it may seem strange to local people, Mr. Freimuth had many inquiries as to the fitness of the lands hereabouts for farming purposes. Personally, he has great confidence in the agricultural possibilities, and he did not fail to speak words that counted. He considers that farming lands tributary to this city are the best investment that can be made the next few years, as well as productive of the best results to the owners of any in the Northwest.

When Mr. Freimuth went away, the new street paving had just started. He was surprised to find such satisfaction in the East with brick pavement, and he thinks it will be more than satisfactory here. He also thinks that splendid progress has been made in this work since it was started.