

Harris Bros. Real Estate. Oliver Iron Mining Co. Zenith Paper Co. Lumber Shipper. Imperial Coffee and Spice Co. W. A. Abbett. Red Cliff Lumber Co. Chamberlain & Taylor. The Victor Company. Northern Hardware Co. L. S. Loeb & Co. Eastern Railway Company. M. M. Gasser Co. The Merchants Bank. Duluth Telephone Company. Duluth Improvement Association. Duluth Chamber of Commerce. Duluth Board of Trade. Duluth Board of Education. Duluth Board of Health. Duluth Board of Public Works. Duluth Board of Supervisors. Duluth Board of Trustees. Duluth Board of Directors. Duluth Board of Managers. Duluth Board of Officers. Duluth Board of Members. Duluth Board of Associates. Duluth Board of Affiliates. Duluth Board of Correspondents. Duluth Board of Examiners. Duluth Board of Auditors. Duluth Board of Accountants. Duluth Board of Actuaries. Duluth Board of Engineers. Duluth Board of Architects. Duluth Board of Surveyors. Duluth Board of Geologists. Duluth Board of Chemists. Duluth Board of Physicians. Duluth Board of Lawyers. Duluth Board of Clergymen. Duluth Board of Ministers. Duluth Board of Teachers. Duluth Board of Students. Duluth Board of Graduates. Duluth Board of Alumni. Duluth Board of Trustees. Duluth Board of Directors. Duluth Board of Managers. Duluth Board of Officers. Duluth Board of Members. Duluth Board of Associates. Duluth Board of Affiliates. Duluth Board of Correspondents. Duluth Board of Examiners. Duluth Board of Auditors. Duluth Board of Accountants. Duluth Board of Actuaries. Duluth Board of Engineers. Duluth Board of Architects. Duluth Board of Surveyors. Duluth Board of Geologists. Duluth Board of Chemists. Duluth Board of Physicians. Duluth Board of Lawyers. Duluth Board of Clergymen. Duluth Board of Ministers. Duluth Board of Teachers. Duluth Board of Students. Duluth Board of Graduates. Duluth Board of Alumni.

WHAT THE PROCLAMATION INDICATES

THERE IS NOT a citizen of Duluth who should not be proud of the showing that is made of the business firms of this city by the names signed to the business proclamation on the first and following page of this impression of the News Tribune. There are very few cities that can make such a showing. One is better able to appreciate the magnitude of Duluth's business interests after reading these names. And better than this, The News Tribune does not believe that there is a firm of doubtful financial standing in the whole list.

By looking over this list one obtains not only a good general idea of the magnitude of the business of the city, but also of the variety of the same. It is the curse of many cities that they are engaged almost too exclusively in certain branches of trade and industry. That works all right as long as everything moves along smoothly, but accidents are likely to happen in communities, as well as in families. When anything of this kind happens to these one-industry towns, when business in that particular line is dull, when there is a strike among the men employed—in fact, when anything out of the common happens, that town, city or community feels it, and the whole people are financially paralyzed. A diversity of industries and trades is just as necessary for the success of a city as it is for the farmer. It took the latter a good many years to find that out, but they finally discovered it great to their benefit. People no longer depend altogether on raising corn and wheat. Duluth labors under that reproach of being a one-business town for a good many years, but for the last decade, at least, has been getting out of it. The result of the departure from this could not be better shown than in the signatures appended to the business proclamation that makes the leader in this special edition of The News Tribune.

Duluth has grown so in the past few years (from 3,405 inhabitants in 1880 to 62,900 in 1900) in a business sense as well as in the number of buildings of a business and private character, that even old citizens will be astonished to see the list of names and the business in which they are engaged as printed. All the old refiles are there, and in addition there is an immense number of new ones. The News Tribune may be mistaken, but it believes that there is not a single industrial enterprise, no kind of manufacturing, scarcely any of the greatest iron ore mines of the world, of some of the largest manufacturers of the country as well as those who are in charge of the great railroad interests that center here. Signatures of some of our ship owners whose business extends over the entire chain of lakes.

Of the mammoth retail establishments of Duluth it is scarcely necessary to speak. They are so well stocked the quality and variety of the goods sold is such that there is constantly an increasing trade from all the territory that is naturally tributary to Duluth. There is not one of these firms that does not report an increased trade for the past year.

Not the least attractive feature, however, of the business proclamation is the great number of small dealers and small manufacturers that are represented. We have all had an opportunity to witness how the business ranks have grown from the small acorns that were planted. A business, just the same as men, must have an infancy before it reaches maturity. The showing that is made by these smaller firms indicates that they are on the high road to prosperity, and that it will not be many years, should nothing untoward happen, until they will also be among the leading institutions of Duluth. There is always room at the top.

The feature of a business proclamation is something new so far as Duluth is concerned, the object being to publicly announce that Duluth, although she has passed through the greatest panic a city could, and exist is now on the edge of a most brilliant future. A new era has dawned, and as Lord Byron says, "New eras spread their wings, new nations rise."

The banks of Duluth are well represented in the list, and they are something of which our citizens can well be proud of, when it is remembered how the First National and the American Exchange banks weathered the great financial storm, when banks were going crashing in every direction, not only in Duluth but in cities all over the land. The prudence and sagacity of these two banks are known far and wide.

The real estate interests of Duluth, according to the gentlemen whose names are attached to the proclamation, is showing every symptom of assuming its old time proportions. This is certainly a matter for congratulation, as there is no other business that does more to put money into circulation than the exchanges of properties and building improvements.

The contractors and builders report that the present season, while not coming up to some seasons of the past, shows manifest signs of recovering from the depression and that the outlook of the coming season is very bright.

Duluth is beginning her new career upon a staunch and solid basis and we predict that to be the Me-tropolis of the Northwest is her future destiny.